



## CGI Advantage® Cloud

Exhibit 1 below provides CGI's standard Advantage® Cloud pricing and NASPO discount for CGI's Advantage Cloud offerings.

- **Full Suite ERP** includes a subscription to the following CGI Advantage modules: Financial Management, Procurement, Performance Budgeting, Human Resource Management Payroll, and Advantage Insight.
- **Advantage Insight** includes a subscription to the CGI Advantage business intelligence platform.
- **Enterprise Asset Management (EAM)** is a separate optional module not included as part of the Full Suite ERP.

**Exhibit 1 - CGI Advantage Cloud Pricing**

| Software as a Service (SaaS) Product & FTE Tiers                           | Part Number          | MSRP        | Discount % off MSRP | Discounted Price (MSRP - Discount %) | NASPO ValuePoint Administrative Fee (0.25%) | Annual Subscription Fee (includes Admin Fee) |
|--|----------------------|-------------|---------------------|--------------------------------------|---|--|
| <b>Advantage Cloud – Full Suite ERP</b>                                    |                      |             |                     |                                      |   |  |
| FTEs: 0 - 1,500  | ADVERP-FULL-1500     | \$2,692,953 | 30%                 | \$1,885,067                          | \$4,713                                     | \$1,889,780                                  |
| FTEs: 1,501 - 4,500  | ADVERP-FULL-4500     | \$2,950,167 | 30%                 | \$2,065,117                          | \$5,163                                     | \$2,070,280                                  |
| FTEs: 4,501 - 9,000  | ADVERP-FULL-9000     | \$3,928,553 | 30%                 | \$2,749,987                          | \$6,875                                     | \$2,756,862                                  |
| FTEs: 9,001 - 25,000   | ADVERP-FULL-25000    | \$5,113,467 | 30%                 | \$3,579,427                          | \$8,949                                     | \$3,588,376                                  |
| FTEs: 25,001 - 45,000  | ADVERP-FULL-45000    | \$8,084,925 | 30%                 | \$5,659,447                          | \$14,149                                    | \$5,673,596                                  |
| <b>Advantage Cloud – Financial and Procurement</b>                         |                      |             |                     |                                      |   |  |
| FTEs: 0 - 1,500  | ADVERP-FINPROC-1500  | \$2,194,206 | 30%                 | \$1,535,944                          | \$3,840                                     | \$1,539,784                                  |
| FTEs: 1,501 - 4,500  | ADVERP-FINPROC-4500  | \$2,341,763 | 30%                 | \$1,639,234                          | \$4,098                                     | \$1,643,332                                  |
| FTEs: 4,501 - 9,000  | ADVERP-FINPROC-9000  | \$3,199,037 | 30%                 | \$2,239,326                          | \$5,598                                     | \$2,244,924                                  |
| FTEs: 9,001 - 25,000   | ADVERP-FINPROC-25000 | \$4,162,180 | 30%                 | \$2,913,526                          | \$7,284                                     | \$2,920,810                                  |
| FTEs: 25,001 - 45,000  | ADVERP-FINPROC-45000 | \$5,932,980 | 30%                 | \$4,153,086                          | \$10,383                                    | \$4,163,469                                  |
| <b>Advantage Cloud – Financial, Procurement, and Performance Budgeting</b> |                      |             |                     |                                      |   |  |



| Software as a Service (SaaS) Product & FTE Tiers                | Part Number            | MSRP        | Discount % off MSRP | Discounted Price (MSRP - Discount %) | NASPO ValuePoint Administrative Fee (0.25%) | Annual Subscription Fee (includes Admin Fee) |
|---|------------------------|-------------|---------------------|--------------------------------------|---|--|
| FTEs: 0 - 1,500   | ADVERP-FINPROCPB-1500  | \$2,410,567 | 30%                 | \$1,687,397                          | \$4,218                                     | \$1,691,616                                  |
| FTEs: 1,501 - 4,500   | ADVERP-FINPROCPB-4500  | \$2,636,698 | 30%                 | \$1,845,689                          | \$4,614                                     | \$1,850,303                                  |
| FTEs: 4,501 - 9,000   | ADVERP-FINPROCPB-9000  | \$3,259,253 | 30%                 | \$2,281,477                          | \$5,704                                     | \$2,287,180                                  |
| FTEs: 9,001 - 25,000  | ADVERP-FINPROCPB-25000 | \$4,265,726 | 30%                 | \$2,986,008                          | \$7,465                                     | \$2,993,474                                  |
| FTEs: 25,001 - 45,000   | ADVERP-FINPROCPB-45000 | \$6,635,065 | 30%                 | \$4,644,545                          | \$11,611                                    | \$4,656,157                                  |
| <b>Advantage Cloud – Performance Budgeting</b>                  |                        |             |                     |                                      |   |  |
| FTEs: 0 - 1,500   | ADVERP-PB-1500         | \$1,411,724 | 30%                 | \$988,207                            | \$2,471                                     | \$990,677                                    |
| FTEs: 1,501 - 4,500   | ADVERP-PB-4500         | \$1,518,797 | 30%                 | \$1,063,158                          | \$2,658                                     | \$1,065,816                                  |
| FTEs: 4,501 - 9,000   | ADVERP-PB-9000         | \$1,745,532 | 30%                 | \$1,221,872                          | \$3,055                                     | \$1,224,927                                  |
| FTEs: 9,001 - 25,000  | ADVERP-PB-25000        | \$2,255,484 | 30%                 | \$1,578,839                          | \$3,947                                     | \$1,582,786                                  |
| FTEs: 25,001 - 45,000   | ADVERP-PB-45000        | \$3,346,349 | 30%                 | \$2,342,444                          | \$5,856                                     | \$2,348,300                                  |
| <b>Advantage Cloud – Human Resources Management and Payroll</b> |                        |             |                     |                                      |   |  |
| FTEs: 0 - 1,500   | ADVERP-HRMTLPAY-1500   | \$1,854,137 | 30%                 | \$1,297,896                          | \$3,245                                     | \$1,301,140                                  |
| FTEs: 1,501 - 4,500   | ADVERP-HRMTLPAY-4500   | \$2,019,593 | 30%                 | \$1,413,715                          | \$3,534                                     | \$1,417,250                                  |
| FTEs: 4,501 - 9,000   | ADVERP-HRMTLPAY-9000   | \$2,435,106 | 30%                 | \$1,704,574                          | \$4,261                                     | \$1,708,836                                  |
| FTEs: 9,001 - 25,000  | ADVERP-HRMTLPAY-25000  | \$3,170,247 | 30%                 | \$2,219,173                          | \$5,548                                     | \$2,224,721                                  |
| FTEs: 25,001 - 45,000   | ADVERP-HRMTLPAY-45000  | \$4,773,985 | 30%                 | \$3,341,790                          | \$8,354                                     | \$3,350,144                                  |
| <b>Advantage Cloud – Advantage Insight</b>                      |                        |             |                     |                                      |   |  |



| Software as a Service (SaaS) Product & FTE Tiers           | Part Number          | MSRP        | Discount % off MSRP | Discounted Price (MSRP - Discount %) | NASPO ValuePoint Administrative Fee (0.25%) | Annual Subscription Fee (includes Admin Fee) |
|--|----------------------|-------------|---------------------|--------------------------------------|---|--|
| FTEs: 0 - 1,500  | ADVERP-INSIGHT-1500  | \$295,580   | 30%                 | \$206,906                            | \$517                                       | \$207,423                                    |
| FTEs: 1,501 - 4,500  | ADVERP-INSIGHT-4500  | \$325,395   | 30%                 | \$227,777                            | \$569                                       | \$228,346                                    |
| FTEs: 4,501 - 9,000  | ADVERP-INSIGHT-9000  | \$496,770   | 30%                 | \$347,739                            | \$869                                       | \$348,608                                    |
| FTEs: 9,001 - 25,000                                       | ADVERP-INSIGHT-25000 | \$650,303   | 30%                 | \$455,212                            | \$1,138                                     | \$456,350                                    |
| FTEs: 25,001 - 45,000                                      | ADVERP-INSIGHT-45000 | \$1,198,435 | 30%                 | \$838,905                            | \$2,097                                     | \$841,002                                    |
| <b>Advantage Cloud – Enterprise Asset Management (EAM)</b> |                      |             |                     |                                      |   |  |
| FTEs: 0 - 1,500  | ADVERP-EAM-1500      | \$1,016,062 | 30%                 | \$711,243                            | \$1,778                                     | \$713,022                                    |
| FTEs: 1,501 - 4,500  | ADVERP-EAM-4500      | \$1,458,817 | 30%                 | \$1,021,172                          | \$2,553                                     | \$1,023,725                                  |
| FTEs: 4,501 - 9,000  | ADVERP-EAM-9000      | \$1,784,259 | 30%                 | \$1,248,981                          | \$3,122                                     | \$1,252,104                                  |
| FTEs: 9,001 - 25,000                                       | ADVERP-EAM-25000     | \$3,520,943 | 30%                 | \$2,464,660                          | \$6,162                                     | \$2,470,822                                  |
| FTEs: 25,001 - 45,000                                      | ADVERP-EAM-45000     | \$4,677,295 | 30%                 | \$3,274,107                          | \$8,185                                     | \$3,282,292                                  |

1. The net prices listed above reflect a 30% discount from list price; additional discounts can be negotiated.
2. Additional discounts can vary based on the term of the agreement.
3. Annual Subscription Fee payable at contract execution.
4. Annual Subscription Fee escalates annually based on contract term.
5. The Price for the Annual Subscription Fee includes all maintenance, hosting, technical support, and necessary third party tools required to implement the solution.
6. The Customer Price for the Annual Subscription Fee provides the organization enterprise rights to the software.



7. Implementation services are not included in the Annual Subscription Fee and are negotiated based on client requirements.
8. All fees to be negotiated for entities greater than 45,000 FTEs.



## CGI Collections for Government™ powered by Salesforce Subscription

Exhibit 2 below provides CGI's standard pricing and NASPO discount for CGI Collections for Government™ powered by Salesforce. Annual subscription fees are based on the number of users or the total receivable balance of the purchasing entity. The CGI Collections for Government powered by Salesforce offering is deployed in a Public Cloud and satisfies the ability to store and secure up to Moderate Risk Data, as defined in NIST Special Publication 800-145. Clients may also choose to run CGI Collections for Government powered by Salesforce in the Government Cloud as part of their Salesforce subscription.

**Exhibit 2 - CGI Collections for Government powered by Salesforce Pricing**

| Software as a Service (SaaS) Description                     | Standard Price | Discount % off Std. Price | Discounted Price (Std. Price - Discount %) | NASPO ValuePoint Administrative Fee (0.25%) | Annual Subscription Fee (includes Admin Fee) |
|--|----------------|---------------------------|--|---|--|
| <b>CGI Collections for Government™ powered by Salesforce</b> |                |                           |  |   |  |
| Tier 1 – Max users 15, Max receivables \$50 million          | \$250,000      | 30%                       | \$175,000                                  | \$437.50                                    | \$175,437.50                                 |
| Tier 2 – Max users 30, Max receivables \$250 million         | \$357,143      | 30%                       | \$250,000                                  | \$625.00                                    | \$250,625.00                                 |
| Tier 3 – Max users 50, Max receivables \$1 billion           | \$500,000      | 30%                       | \$350,000                                  | \$875.00                                    | \$350,875.00                                 |

1. The net prices listed above reflect a 30% discount from list price; additional discounts can be negotiated.
2. Additional discounts can vary based on the term of the agreement
3. Annual Subscription Fee is payable at contract execution.
4. Annual Subscription Fee escalates annually based on contract term.
5. Annual Subscription Fee includes all software license, maintenance, and technical support required to implement the CGI Collections for Government powered by Salesforce solution.
6. Annual Subscription Fee does not include the hosting platform to deploy the solution. The Customer must enter into a separate agreement with Salesforce.com, Inc. as addressed on page 6 of Attachment F.
7. Implementation services are not included in the Annual Subscription Fee and are negotiated based on client requirements.
8. Annual Subscription Fee provides the organization enterprise rights to the software subject to the maximum users noted above.



## CGI ProperPay™

### Exhibit 3 - CGI ProperPay™ Pricing

| Software as a Service (SaaS) Description  |
|---|
| <b>CGI ProperPay™</b>   |
| <u>Claim lines</u> – \$0.04 and \$0.06 (per claim line)                                     |
| <u>Membership Count</u> – price to be negotiated based on Customer’s total membership count |

1. The net price range will reflect a 30% discount from CGI’s standard list price; additional discounts can be negotiated.
2. Additional discounts can vary based on the term of the agreement.
3. Annual subscription fee is payable at contract execution.
4. Annual subscription fee escalates annually based on contract term.
5. Annual subscription fee includes all maintenance, hosting, technical support, and necessary third party tools required to implement the solution.
6. Implementation services are not included in the annual subscription fee and are negotiated based on client requirements.



## CGI Accel360™ Powered by UiPath

Exhibit 4 below provides CGI's standard pricing and NASPO discount for CGI Accel360™ powered by UiPath. Annual subscription fees are based on three standard bundled tiers with a custom bundle option. The standard tiers are based on pre-defined bundles of component quantities (e.g., number of attended and unattended bots). Custom bundle options vary the quantities of one of the standard bundles to better align with your organization's requirements. One-time fee applies to the first year of the a subscription tier, in addition to the annual subscription fee.

**Exhibit 4: CGI Accel360 Pricing**

| Software as a Service (SaaS) Tiers | MSRP           | Discount % off MSRP | Discounted Price (MSRP - Discount %) | NASPO ValuePoint Administrative Fee (0.25%) | Subscription Fee (includes Admin Fee) |
|------------------------------------|----------------|---------------------|--------------------------------------|---|---------------------------------------|
| <b>Starter Tier</b>                |                |                     |                                      |   |                                       |
| One-time startup                   | \$38,571.50    | 30%                 | \$27,000                             | \$67.50                                     | \$27,067.50                           |
| Annual                             | \$228,572      | 30%                 | \$160,000                            | \$400                                       | \$160,400                             |
| <b>Expand Tier</b>                 |                |                     |                                      |   |                                       |
| One-time startup                   | \$78,571.50    | 30%                 | \$55,000                             | \$137.50                                    | \$55,137.50                           |
| Annual                             | \$521,428.60   | 30%                 | \$365,000                            | \$912.50                                    | \$365,912.50                          |
| <b>Enterprise Tier</b>             |                |                     |                                      |   |                                       |
| One-time startup                   | \$137,142.85   | 30%                 | \$96,000                             | \$240.00                                    | \$96,240                              |
| Annual                             | \$1,271,428.50 | 30%                 | \$890,000                            | \$2,225                                     | \$892,225                             |
| <b>Custom</b>                      |                |                     |                                      |   |                                       |
| One-time startup                   | TBD            | 30%                 | TBD                                  | TBD   | TBD                                   |
| Annual                             | TBD            | 30%                 | TBD                                  | TBD   | TBD                                   |

Exhibit 5 provides the quantities of the components for each of the standard SaaS subscription tiers.

**Exhibit 5: CGI Accel360 Component Quantities per Tier per year**

| Software as a Service (SaaS) Tiers   | Starter  | Expand    | Enterprise | Custom |
|--|----------|-----------|------------|--------|
| Unattended Bots (production)   | 4        | 8         | 24         | TBD    |
| Unattended Bots (non-production)   | 2        | 2         | 6          | TBD    |
| Attended Bots  | 5        | 25        | 280        | TBD    |
| Action Center (users)  | 5        | 50        | 265        | TBD    |
| AI/intelligent document processing (per page)                              | 120,000  | 180,000   | 300,000    | TBD    |
| Automation Developer (client/CGI shared seats)                             | 5        | 15        | 50         | TBD    |
| Platform: Orchestrator, Insights, High Availability Add-on, Automation Hub | Included | Included  | Included   | TBD    |
| UiPath Premium Plus Support  | Included | Included  | Included   | TBD    |
| Process Mining (rows)  | 0        | 1,000,000 | 4,000,000  | TBD    |
| Process Mining (business users)  | 0        | 5         | 20         | TBD    |
| Process Mining (developer)   | 0        | 2         | 5          | TBD    |
| Test Manager   | 0        | 1         | 1          | TBD    |
| Test Robot   | 0        | 4         | 10         | TBD    |
| Tester (users)   | 0        | 10        | 15         | TBD    |
| Computer Vision  | 0        | 2         | 5          | TBD    |
| Citizen Developer (users)  | 0        | 25        | 300        | TBD    |
| Integration Services (API calls)   | 0        | 0         | 0          | TBD    |



1. The net prices listed above reflect a 30% discount from list price; additional discounts can be negotiated.
2. Additional discounts can vary based on the term of the agreement.
3. Annual Subscription Fee payable at contract execution.
4. Annual Subscription Fee escalates annually based on contract term.
5. The Price for the Annual Subscription Fee includes all maintenance, hosting, technical support, and necessary third-party tools required to implement the solution.
6. The client price for the Annual Subscription Fee provides the organization enterprise rights to the software; e.g., a state agency with a SaaS subscription with unused capacity can be leveraged by another agency in the same state.
7. Implementation services are not included in the Annual Subscription Fee and are negotiated based on client requirements.
8. The Custom tier represents an agreed upon variation to one of the tiers (i.e., Starter, Expand, and Enterprise) when a client requires different component quantities (e.g., additional unattended production bots).



## CGI Professional Services Rates

The rate card provided in Exhibit 7 below provides hourly rates for CGI’s value-added professional services to assist a Participating Entity or Client with their unique information technology projects (e.g., SaaS, IaaS). The rates are inclusive of the discount and NASPO Administrative Fees.

**Exhibit 7 - CGI Professional Services Rate Card**

| Professional Service Category     | Standard Rate | Discount % off Std. Price | NASPO Discounted Rate | NASPO ValuePoint Administrative Fee (0.25%) | NASPO Rate (Includes Admin Fee) |
|-----------------------------------|---------------|---------------------------|-----------------------|---|---------------------------------|
| Vice President, Project Executive | \$410         | 25%                       | \$308                 | \$0.77                                      | \$308.27                        |
| Engagement/Senior Program Manager | \$410         | 25%                       | \$308                 | \$0.77                                      | \$308.27                        |
| Project Manager                   | \$370         | 25%                       | \$278                 | \$0.69                                      | \$278.19                        |
| Deputy Project Manager            | \$230         | 25%                       | \$173                 | \$0.43                                      | \$172.93                        |
| Team Lead                         | \$300         | 25%                       | \$225                 | \$0.56                                      | \$225.56                        |
| Subject Matter Expert             | \$320         | 25%                       | \$240                 | \$0.60                                      | \$240.60                        |
| Technical Architect               | \$320         | 25%                       | \$240                 | \$0.60                                      | \$240.60                        |
| Technical Lead                    | \$300         | 25%                       | \$225                 | \$0.56                                      | \$225.56                        |
| Technical Analyst                 | \$250         | 25%                       | \$188                 | \$0.47                                      | \$187.97                        |
| Security Lead                     | \$410         | 25%                       | \$308                 | \$0.77                                      | \$308.27                        |
| Security Specialist               | \$300         | 25%                       | \$225                 | \$0.56                                      | \$225.56                        |
| Data Architect                    | \$280         | 25%                       | \$210                 | \$0.53                                      | \$210.53                        |
| Data Engineer                     | \$140         | 25%                       | \$105                 | \$0.26                                      | \$105.26                        |
| Quality Assurance Lead            | \$300         | 25%                       | \$225                 | \$0.56                                      | \$225.56                        |
| Sr. Project Administrator         | \$190         | 25%                       | \$143                 | \$0.36                                      | \$142.86                        |



| Professional Service Category                   | Standard Rate | Discount % off Std. Price | NASPO Discounted Rate | NASPO ValuePoint Administrative Fee (0.25%) | NASPO Rate (Includes Admin Fee) |
|---|---------------|---------------------------|-----------------------|---|---------------------------------|
| Senior Business Analyst                         | \$280         | 25%                       | \$210                 | \$0.53                                      | \$210.53                        |
| Business Analyst                                | \$140         | 25%                       | \$105                 | \$0.26                                      | \$105.26                        |
| Functional Analyst                              | \$140         | 25%                       | \$105                 | \$0.26                                      | \$105.26                        |
| Organizational Change Management/Communications | \$190         | 25%                       | \$143                 | \$0.36                                      | \$142.86                        |
| Training Lead                                   | \$140         | 25%                       | \$105                 | \$0.26                                      | \$105.26                        |
| Trainer   | \$140         | 25%                       | \$105                 | \$0.26                                      | \$105.26                        |
| AI Architect                                    | \$450         | 25%                       | \$338                 | \$0.84                                      | \$338.34                        |
| AI Specialist                                   | \$350         | 25%                       | \$263                 | \$0.66                                      | \$263.16                        |
| AI Engineer                                     | \$250         | 25%                       | \$188                 | \$0.47                                      | \$187.97                        |